

**A NOTE FROM FOUR SEASONS**  
**March 27, 2020**

Coronavirus has challenged us all, but we're in this together and will get through it together.

**THANK YOU!**

To all of the you supermarket, natural food store, food co-op, and other grocery workers on the front lines, providing food to your communities during this difficult, changing time of coronavirus pandemic – We Solute You! We appreciate you and wish you all safety.



**THANK YOU!**

Kudos to our hard working teams here on site with shifts on 24/7 to keep fresh food moving, safely! THANK YOU to our drivers delivering, warehouse staff receiving and shipping, QC inspecting and ripening, sanitation and facilities crews cleaning and cleaning again, produce packers grading and making, and all other teams on site to support the safe shipment of food!



**Let's Stop the Spread:**

We're asking our direct-store-delivery customers to temporarily allow our Drivers to be able to Drop & Go, quickly sign with your own pen and help us maintain social distancing. In some regions we may ask you to keep your return cases (if any) and we'll handle any credit needs via phone/email with the sales team. Thank you!

**General Update 3/27/20:**

We're seeing the surge of demand from much of March begin to subside at retail in the produce department. Stores in some regions like greater NYC are limiting the amount of shoppers that can be in the store at one time, others have had to temporarily close for deep cleaning.

Many independent retailers are scrambling to implement even greater social distancing measures in their stores like plexiglass at the registers. Others are attempting to transition to as much "Curb-side Pick-up" order fulfillment as possible. To discuss ideas or success stories in these areas contact your Four Seasons Produce merchandisers.

With demand suddenly subsiding at retail in the Northeast and Mid-Atlantic, and with no demand from the heavily impacted foodservice industry – growers may be discounting on items. Four Seasons Produce has continued to honor existing ad quotes and write future ad promos. We are excited to offer spot buys and flash sales and in-store specials for late March and early April.

Stay safe everyone!

Four Seasons Produce, Inc.