

# ORGANIC MARKET NEWS

OCTOBER 1 - OCTOBER 8, 2021

## PEAK SEASON ORGANIC APPLES



October and November are shaping up to be a fantastic peak season for promoting fresh crop 2021 **Organic Apples** from Washington!

Four Seasons Produce and Stemilt Artisan Organics are pleased to present an exciting **Organic Apple** and **Pear** Display Contest and promotion for October! This year we are offering many options of bulk tray packs, poly bags, and Lil Snapper pouch bags.

**Organic Fuji, Gala, Granny Smith, Honeycrisp, and Sweetango Apples** are all at their best. **Organic Gold Delicious Apples** will come into season and be available around October 11. **Organic Rave Apples** are done for the season.

**NOTE: Organic Pink Lady/Cripps Pink Apples** will finish up for the import season the first week of October and will gap for a few weeks until the new crop out of Washington begins sometime in late October or early November. Import **Organic Braeburn Apples** will sell out during the first week of October, and we do not expect to carry any domestic fruit as most Washington growers have pulled this variety out and replaced it with more modern and better selling varieties.

New crop **Organic Lady Alice Apples** are set to arrive the first week of October.

The **Organic Heirloom Apple** season is in full swing out of Oregon with some of the nicest quality fruit in years. Currently available is **Organic Cortland** and **Cox Pippin Apples**. In early October, expect **Organic King David, Ashmead's Kernel, and Orleans Reinette**.



### ORGANIC BERRIES

As we head into October, retailers should consider tightening up their **Organic Berry** displays and focus on quick turns.

**NOTE: Organic Blackberry** supplies are very tight as we transition from California to Mexico. Expect some short sporadic gaps and high prices.

**NOTE: Organic Blueberry** prices are very high as we transition from the Pacific Northwest to Peru, Argentina, and then Chile. Right now there is a lot of fruit on the water headed to the United States, but with the lingering delays at the ports, some fruit could go bad before it could make its way into the supply chain. We are keeping our eye on this situation.

**Organic Raspberries** are in firm supply as we transition from California to Mexico.

**Organic Strawberry** production is expected to decline throughout the rest of the fall. There may be momentary spot buys as growers try to calibrate to demand and manage through their quality.



### ORGANIC TOMATOES

**Organic Campari Tomatoes** are in season from Mexico. Quality has been excellent, and supplies are steady on this high-flavor variety.

**Organic Beefsteak Tomato** are back from Savoura Bio out of Quebec, including the popular 12/1lb UPC packaged line. Fall harvests have begun and quality will be excellent.

**Organic Cluster Tomatoes** will be available from Canada and Mexico. Canadian production is just starting, so supplies are limited. We're back in stock with 1lb UPC packaged **Organic Cluster Tomatoes**, this time from Mucci.

**Organic Cherry Tomatoes** will be available from South Carolina the first week of October. **Organic Grape Tomatoes** will be available from South Carolina, Mexico, and Canadian hothouses. Florida production will begin in early November from Lady Moon Farms and other growers.



### ORGANIC FALL FRUIT

The first Patience brand **Organic Cranberries** will arrive the first week of October from Quebec, and good steady supplies are expected right through the winter holidays.

**Organic Pomegranates** from California will be promotable for early October! Be sure to get this fall staple on your shelves for the next few fall months!

**Organic Pomegranate Arils** from I LOVE POMEGRANATES will be arriving in a 4.4oz cup for the week of 10/3! They will be available for the fall season.

**Organic Kiwi Berries** from Oregon will be promotable for early October.



### OG MANGOS & PINEAPPLES

**ALERT!** Organic Mangos will be winding down in early October. Many growers from Mexico are done and what little supply is left will be gone.

Four Seasons will offer a limited supply of California grown **Organic Mangos** in the first few weeks of October to keep something in stock. Prices are very high, but the flavor profile of the non-hot water treated Keitt fruit will be good! Ecuador product will be available in mid-October.

**Organic Pineapple** will be steady through September. We will offer both 6ct and 8ct during this time.



### OG COCONUTS

**Organic Young Thai Coconuts** will be back in stock for the week of 10/31! Supplies have been very short due to container and shipment delays as the ports.

**ALERT!** Organic Raw Drink & Eat Coconuts will gap for the rest of October due to port and shipping delays.



### OG CRIMINI MUSHROOMS

NOTE: **Mushroom** growers are faced with significant labor challenges just as they are experiencing high-demand from consumers. This fall, growers are struggling to keep up with **Organic Baby Bella/Crimini Mushrooms**, in addition to the lack of supply of logs to grow **Organic Shiitake Mushrooms** on. Expect occasional prorates.



### OG PEPPERS

Local **Organic Mini Sweet Pepper** bags from Green Field Farms in Ohio will continue to have availability in early October. Supplies from Ohio are expected to be steady in the early part of the month and quality will be strong.

**Organic Red, Orange, and Yellow Bell Peppers** from Canada continue to see strong supplies in early October, but as we approach the end of the month, supplies will begin to dwindle as we switch to Mexican product.



### OG SHALLOTS

New crop Nevada grown 5lb **Organic Cipollini Onions** and **Shallots** will arrive the first week of October. This will provide more availability on **Organic Shallots** that are already in season from California.

As we get closer to the holidays, stay tuned for more **Organic Packaged Specialty Onions**.



### OG BRUSSELS SPROUTS

**Organic Brussels Sprouts** from Mexico and New York continue to see steady supplies for early October. Quality will remain strong, but pricing will be slightly elevated from September.

**Organic Packaged Brussels Sprouts** are expected to return in late October.



### OG CITRUS

The first week of October should finally give us a break with better **Organic Lemon** supplies out of both California and Mexico with better quality and declining prices.

**ALERT!** There is a gap on the **Organic Oranges** front, which we don't believe will relieve itself until late October with the first of Mexican **Organic Valencia Oranges**, and then follow up with some California **Organic Navel Oranges** in November.



### OG ZUCCHINI & CUCUMBERS

**Organic Zucchini** and **Cucumbers** from Lady Moon Farms in Florida are in steady supplies for early October.

Expect promotional opportunities on both USA grown commodities in early October as quality will be top notch.



### OG CELERY

**Organic Celery** from California will remain plentiful in supplies during early October. With strong availability and quality, October is a great time to promote with reasonable pricing.



### OG CUCUMBERS

**Organic Mini Cucumbers** will be available the first week of October from Canada. Volumes remain short and pricing is high, but quality has been very nice.

**Organic Euro Seedless Cucumber** prices will remain steady the first week of October from Canada. Quality has been excellent.



### OG MELONS

**NOTE: Organic Cantaloupes and Honeydew** will be very limited as we head into October. California growing areas will see a drop in production, and we won't ramp up until we transition fully into Mexico. Quality has been nice on both.

**Organic Mini Watermelons** will continue to be available the first week of October. US production is finished but Mexico is starting their fall harvests. Quality has looked nice.



### LADY MOON OG GREENS

**Organic Kales and Greens** from Lady Moon Farms in PA will run through mid-October and then gap until they start their new crop Florida production in late November.

Promote the beautiful local Lady Moon **Organic Greens** while you can, then we'll switch to California supply until they're back in supply in Florida later in the fall.



### OG BROCCOLI & CAULIFLOWER

**NOTE: Organic Broccoli** will continue to be a challenge with availability and quality in October. Each week of September saw pricing increases, and early October is expected to continue that trend. Expect elevated pricing, lighter volumes, and sub-par quality during October.

**NOTE: Organic Broccoli Crowns and Organic Sweet Baby Broccoli** continue to see very limited supplies in October as well.

**Organic Cauliflower** from California is beginning to have supplies tighten, but product from Quebec is back in supply to help supplement California product. Pricing is expected to begin to rise in October and quality to suffer from California because of growing conditions, however supplies should remain steady in early October.



### OG LETTUCCES

**Organic Romaine Hearts** from California continue to experience a steady price increase in early October. Expect steady supplies and good quality, but pricing to be elevated.

**NOTE: Organic Leaf, Iceberg, and Romaine Lettuces** have continued to see very limited supplies. Although product remains limited with so-so quality and higher prices, supplies have increased slightly, and we are not expecting to see any gaps in supplies in October.



### OG HASS AVOCADOS

Good news - price and volume relief is on the way!

**Organic Hass Avocado** supplies are working back to normal volumes for this time of year. Pricing is starting to ease off from the high premiums they were commanding a few weeks ago. The supply curve is heavy toward 60sz fruit, with many 48sz starting to come on.

Four Seasons has started the Mexican season with Fair Trade growers from Mexico. **Organic Hass Avocados** will be in good supplies next week from our partners from OKE Equal Exchange. Each week should see a small drop in price throughout October.

### OTHER STORIES

- **Organic Yellow Squash** from the Carolinas and Georgia remain stable in supplies. Quality has been strong, and pricing is expected to improve as we move towards October.

- Locally grown **Organic Sweet Onions** continue to be in good supply the first week of October. Quality is fantastic, and pricing is steady.

- **Organic Asparagus** prices are staying steady for the first week of October. Supplies are coming in from Argentina and quality has been excellent. Mexico is expected to start in mid-October.

- **Organic Cabbage** continues with steady supplies from New York and right by Four Seasons' facility in Ephrata, PA. Expect stable supplies and pricing with excellent quality throughout October.

- **Organic Eggplant and Green Peppers** from Lady Moon Farms in PA are completely finished for the season. Supplies will be sourced from the Carolinas and Georgia. Expect pricing to be elevated in early October. Lady Moon Farms in Florida is expected to begin harvesting in mid to late October.

# STEMILT WORLD FAMOUS FRUIT ORGANIC APPLE EXTRAVAGANZA & DISPLAY CONTEST



## OCTOBER 4 - 31, 2021

An apple a day.... Will drive sales all the way... It's that time again! Four Seasons Produce has teamed up with Stemilt Growers to bring you a display contest sure to drive volume, create excitement and bring a good old fashioned Fall atmosphere into your produce departments! Organic apples and pears are in full swing, with outstanding quality, aggressive pricing and tons of sales opportunities. This month-long promotion will have your customers filling their carts with fresh organic apples and pears, and it offers you the chance to show off your creativity and win some cool prizes!

### CONTEST CRITERIA:

- Build an organic apple and pear display using fruit purchased only from Four Seasons Produce.
- Displays must contain at least four (4) varieties of apples and two (2) varieties of pear. This can be a combination of both loose and bagged fruit.  
\*\*There will be a Sweetango category that will not apply to the above.
- There will be a bagged category for this contest as well, and you will need three (3) varieties on display to be qualified as an entry.
- Display must contain Stemilt POS signage, boxes or bins highlighting the Stemilt label. Point of Sale kits will be available through your Four Seasons Sales Rep or Merchandiser.
- Displays must remain up for at least one week
- All display entries should be emailed by Friday, November 5, 2021 to Steph Mayer (stephf@fsproduce.com).
- \*Use of social media is not a requirement, but is great for capturing attention and bringing customers into your stores. It is also a category that you can win a cash prize for as seen below.



CODE: 221944

### CONTEST PRIZES:

#### GRAND PRIZE:

Trip for two for an all-expense paid growing trip out to Washington State. Winners will get to see the cherry, apple, and pear growing areas and orchards, as well as witness cherry harvesting and packing at Stemilt's World Famous Fruit headquarters. An **AWESOME** experience awaits!!!!



#### “APPLE ABUNDANCE” (LARGEST DISPLAY)

1<sup>ST</sup> PLACE: \$350 GIFT CARD    2<sup>ND</sup> PLACE: \$250 GIFT CARD    3<sup>RD</sup> PLACE: \$150 GIFT CARD

#### “APPLE DANCING” (BEST SWEETANGO DISPLAY)

1<sup>ST</sup> PLACE: \$350 GIFT CARD    2<sup>ND</sup> PLACE: \$250 GIFT CARD    3<sup>RD</sup> PLACE: \$150 GIFT CARD

#### “APPLE ARTISTS” (MOST CREATIVE DISPLAY)

1<sup>ST</sup> PLACE: \$350 GIFT CARD    2<sup>ND</sup> PLACE: \$250 GIFT CARD    3<sup>RD</sup> PLACE: \$150 GIFT CARD

#### BEST BAGGED DISPLAY \$350 GIFT CARD

**BEST SOCIAL MEDIA POST**  
\*\*Must tag @stemiltfruit and @fsproduce\*\*  
\$100 GIFT CARD

Every qualifying entry will receive a cool Stemilt hat!

For pricing and merchandising display ideas, please contact your Four Seasons Sales Rep or Merchandiser.



PHONE: 1.800.422.8384 | www.fsproduce.com



# STEMILT PROMOTION PRODUCT CODES



## ORGANIC GALA APPLES

42994	OG Apples Gala WXFP OG	40 lb 80/88 ct
42975	Apples Gala 2.5" WXF	12/3 lb Bag
44663	OG Apples Gala Lil' Snapper	9/3 lb Pouch Bag



## ORGANIC FUJI APPLES

43045	OG Apples Fuji WXFP OG	40 lb 80/88 ct
42995	Apples Fuji WXF	12/3 lb Bag
44664	OG Apples Fuji Lil' Snapper	9/3 lb Pouch Bag



## ORGANIC GRANNY SMITH APPLES

43109	OG Apples Gr. Smith WXFP OG	40 lb 80/88 ct
43102	Apples Gr. Smith Import	12/3 lb Bag
44662	OG Apples Gr. Smith Lil' Snapper	9/3 lb Pouch Bag



## ORGANIC SWEETANGO APPLES

221503	OG Apples Sweetango WXFP	40 lb 80/88 ct
221788	OG Apples Sweetango 2.5"	12/2 lb

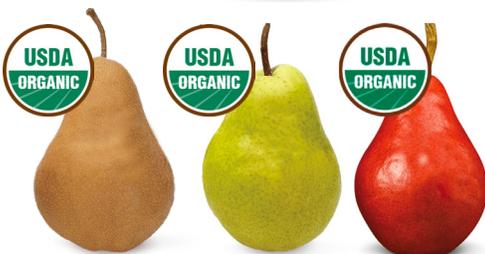


## ORGANIC HONEYCRISP APPLES

43098	OG Apples Honeycrisp WXF	40 lb 80/88 ct
43126	OG Apples Honeycrisp WXF	12/3 lb Bag

## ORGANIC BARTLETT, BOSCO, & RED PEARS

43604	OG Pears Bartlett US #1	40 lb 80/90 ct
49232	OG Pears Bartlett Lil' Snapper	12/2 lb Pouch Bag
43224	OG Pears Bosc US #1	40 lb 80/90 ct
49241	OG Pears Bosc Lil' Snapper	12/2 lb Pouch Bag
221784	OG Pears Red	20 lb 45/50 ct
49233	OG Pears Red Lil' Snapper	12/2 lb Pouch Bag





# ZESPRI KIWIFRUIT DISPLAY CONTEST WINNERS

**AUGUST 2 - AUGUST 30, 2021**

Four Seasons Produce partnered again with Zespri to bring you a “golden” opportunity to get some “green” in the registers! Kiwifruit, both green and gold, were very promotable with amazing quality, and were ready to be the centerpieces in so many awesome displays! Thank you to everyone who participated on this amazing display contest. Check out some of the winners below!

**1st**



## FIRST PLACE WINNER!

Leg Up Farmers Market - York, PA



**2nd**



**3rd**



**4th**



**5th**



## SECOND PLACE

Henning's Supermarket - Harleysville, PA

## THIRD PLACE

River Valley Co-op - Northampton, MA

## FOURTH PLACE

Weavers Way Co-op - Ambler, PA

## FIFTH PLACE

Hudson Greene Market - Jersey City, NJ

**HONORABLE MENTIONS**



Greenbelt Food Co-op - Greenbelt, MD



Monadnock Food Co-op - Keene, NH



Crops Marketplace - Downingtown, PA



Kennie's Market - Spring Grove, PA



PHONE: 1.800.422.8384

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Garrett Valley Farms is a family-owned, family-operated company dedicated to selling only the finest all-natural and organic meats.

They're in business to make natural mean what you think it should mean: NO injections into bacon, NO fillers, NO antibiotics, NO nitrates or nitrites

**AVAILABLE AT FOUR SEASONS PRODUCE!**



**ALL NATURAL - DRIED ITALIAN STYLE MEATS & CHARCUTERIE - FOR GENERATIONS, THE COLAMECO FAMILY HAS TAKEN PRIDE IN PUTTING DELICIOUS, HOME COOKED FOOD ON THE TABLE.**



**CONTACT YOUR REP TO GET PRICING FOR ALL OUR MEAT, DAIRY, & FRESH OFFERINGS**

# CONVENTIONAL MARKET NEWS

OCTOBER 1 - OCTOBER 8, 2021

## PROMOTABLE PINEAPPLES



**Pineapples** will be super promotable through October! Growers from Costa Rica, Honduras, and Guatemala all have fruit coming on.

Several large companies, such as Dole and Chiquita, have cited produce departments' fall set changeovers to apples, pumpkins, and hard squashes as contributing factors to the extra volume currently in the supply chain.

**Pineapple** pricing will be the lowest of the year as shippers are looking to keep fruit moving at any cost! 7 and 8ct sizing will be especially promotable in for the next few weeks.

We will also be offering the popular premium **Honey-Glow Pineapples** from Del Monte in 5 and 7ct sizing. The taste and quality of this fruit is outstanding!



### CV PEPPERS

**Mini Sweet Peppers** are very promotable the first week of October coming out of Mexico. Quality has been excellent.

11lb **Red, Orange, and Yellow Peppers** will be very promotable the first week of October from hothouse growers in Canada and Mexico. Quality has been excellent on Red, Yellow and Orange Peppers.

**Green Pepper** prices are easing off as more product becomes available. NC, GA, PA, and NJ farms are all harvesting. With the cooler weather, quality is excellent, but picks are not as strong.



### CV FALL FRUIT

**Pomegranates** from California are in full swing, and quality has been excellent. Four Seasons is offering both 36ct and 24ct 2 layer sizing!

The POM Wonderful brand **Pomegranates** will begin around the middle of October and we'll be offering their full lineup of bins and cases for the rest of the season.

Pom Pom brand **Pomegranate Arils** will also be offered by POM Wonderful for the season in a 4oz or 8oz cup. These are best merchandised in your berry or fresh cut sets.

**Fuyu Persimmons** are now in season! Quality is great so far. This variety can be eaten when firm or soft.

**Hachiya Persimmons** will start in early to mid-October.

**Quince** will be available once again from California. Four Seasons will offer a 32-36ct single layer pack!

**Brown Turkey Figs** will be available in limited quantities for the beginning of October.



### CV MELONS

**Cantaloupes** from California are in steady supply heading into October, but we will begin to see the pricing increase slightly. The size profile is beginning to drop from 9ct to mostly 12ct. Quality remains outstanding, and we will continue to carry the Peacock label for as long as we can this season.

**Watermelons** will transition into cartons as demand for bins slows down due to the fall weather. Quality has been excellent coming from New Mexico and North Carolina.

**ALERT! Honeydews** are extremely limited across the board out of California. Harvests will be sporadic over the first two weeks of October, and then we'll transition to Mexico later in the fall.

We will have some **King of the West Honeydews** heading into early October, but pricing will remain much higher than usual due to this shortage in supply.



### CV ASPARAGUS

**NOTE:** **Asparagus** prices continue to be high, and supplies are tight the first week of October. Mexico was expected to harvest good supplies but due to poor weather and high demand, very little product is coming in.

Peruvian products continue to be limited due to port problems and limited flight space.



### CV GRAPES

**Grapes** from California continue to be in excellent supply and quality. Now is definitely the time to promote these outstanding varieties and bring the best to your customers.

We will continue with the **Green Emerald** on the green grapes and the **Scarlet Royal** on the reds. Sizing continues to be running very large.



### CV BIN BROCCOLI & CAULIFLOWER

Local PA **Stem Broccoli Bins** are in season and looking really nice!

Local PA **Jacket Cauliflower** is starting to come into season for October. Bins are slow to start on the **Cauliflower**, but some carton product is available.



### CV APPLES

**Eastern Apple** supplies continue to increase across the board with new varieties starting each week.

Heading into October, we will now have **Fuji, Empire, Cortland, and Macoun Apples**. Starting the week of 10/7, we should see **Golden Delicious** start, and **Rome Apples** by the end of the month. All varieties will be packed into trays, 3 lb bags, or totes.

Just as a reminder, we will continue to stock the amazing **Sweetango** and **Snap Dragon** varieties out of New York. The quality on these premium snacking **Apples** is excellent.



### CV STRAWBERRIES

**Strawberry** supplies increased unexpectedly during the final week of September, and it's causing a short window of promotional activity.

Salinas, CA is winding down for the season, and supplies in the region are off, but Santa Maria has really seen an increase in fruit, and this supply is much more than what is in demand.

We're very close to the transition where we move from Salinas and Watsonville and head south into Santa Maria and Oxnard. Look for pricing to slide down for the first week of October. We've been seeing more bruising than usual, but quality will improve as we head south into Santa Maria.



### CV BERRIES

**Blueberry** supplies are improving as we head into October in spite of port delays. More volumes from Peru are finally arriving to the States, and production in Mexico is increasing daily. Look for pricing to drop on both 6oz and pints as additional supplies enter the market. We also have the opportunity of carrying the 12/9.8oz **Jumbo Blueberries** during October. Quality on all **Blueberries** has been excellent with sizing.

Get ready to promote **Raspberries** and **Blackberries**! Production forecasts are showing really good volumes from Mexico as we head into mid-October. We'll begin to make the switch from California into Mexico for the fall and winter months. Quality is expected to be very nice.



### CV HASS AVOCADOS

Good news! **Hass Avocados** are seeing a major comeback in supply. Prices are reacting quickly and getting back to more normal levels. 48s and 60s are now in good volume. 32s will be back in stock during early October, but will still continue to command a higher price.



### CV KIWIFRUIT

**Red Kiwifruit** will be available in an 8/11lb clamshell for the first week of October. Be sure to try this premium pack this fall!

**SunGold** and **Green Kiwifruit** varieties continue to be available out of New Zealand.



### CV PEARS

**Pears** are ramping up from Washington. We have beautiful quality and good supplies on all varieties from **Anjou, Bartlett, Bosc, and Starkrimson**.

Sizing has been running mostly 80/90's but there might be some promotional opportunities on smaller **Pears**.



### CV BEANS

**Green Bean** prices will ease off the first week of October as production out of GA is expected to start in a hurry. Local PA farms will be finished going forward. New Jersey farms will continue to have supplies until weather stops harvests. Quality has been excellent.

**ALERT! French Beans** are extremely tight. Guatemalan farms are struggling with labor and the beans are experiencing quality issues as well.



### CV CUCUMBERS

**Super Select Cucumber** prices came off to promotable levels. GA, NC, and local farms continue to harvest great supplies and quality. Mexico has started production in a very small way.

**NOTE: Euro Seedless and Mini Seedless Cucumber** markets continue to be very strong, and availability is very limited as well. Demand is high while Canadian production is limited, and Mexico has not started, leaving markets very tight.



### CV BROCCOLI & CAULIFLOWER

**NOTE: Maine** is struggling to keep up with **Broccoli Crowns** demand. CA and Quebec remain limited on supply, so expect jumps in pricing.

Quebec 12ct **Cello Cauliflower** growers expect a small gap in the fields. CA is slowly bumping higher in pricing.



### CV CITRUS

**NOTE: Import Citrus** will be a struggle the first week of October. Vessels and containers continue to be delayed here at east coast ports, and when product is released, labor shortages are limiting the amount of product that can be bagged.

**ALERT! 10/3lb and 15/2lb Mandarins**, for example, will be extremely tight over the next couple weeks.

**Lemons** are still in tighter supply with higher pricing from California, but we're certainly seeing more supplies being shipped across from Mexico. This is causing the market to show split pricing between domestic and import. As volumes ramp up in district 3 in California, pricing is expected to slide down, but that could be a few more weeks. Quality has been nice on all Lemons.

California **Valencia Oranges** will be winding down for the season over the next couple weeks, and we'll be transitioning into new crop California **Navel Oranges**. As mentioned previously, the size profile is expected to start off on the smaller side as we head into November but should improve a few after the initial harvests.

**Grapefruit** from Florida is right around the corner. We will continue to carry California, but we'll add the Florida product right away. Supplies across the board are expected to come off significantly this year due to the freeze in Texas. Expect higher pricing as we head into the domestic season.



### CV HOthouse TOMATOES

**Cluster Tomatoes** remain steady the first week of October. Quality has been excellent as crops are all in transition. Mexico is just beginning, and Canada and the US are switching from summer to fall crops. Quality has been excellent.

**Beefsteak Tomato** prices will rise some. Quality has been excellent from Canada, Mexico, and US greenhouses. Supplies are somewhat limited as crops are in transition from all areas.

**Cocktail Tomatoes** remain steady for the first week of October. **Campari Tomatoes** are coming in steady from Mexico and quality has been very nice.



### CV TOMATOES

**Grape Tomato** prices remain steady the first week of October. New crop Florida product is coming in and quality is excellent with steady production.

**Roma Tomato** prices remain steady for the beginning of October. Tennessee and Mexico are shipping decent supplies. Quality has been nice.

**Vine Ripe Tomato** prices are high for the first week of October. Production is slow from Tennessee as we begin to transition to Florida. Florida has not yet started leaving supplies short. Local production is available, but supplies are dwindling and could end at any time in October.

### OTHER STORIES

- **Stone Fruit** is winding down for the season. We're beginning to unwind inventory on Peaches, Plums, and Nectarines as demand has really dropped. There are still supplies on late season Peaches and Plums from California, and growers are looking to make deals as we close out the season. All fruit has been very nice.

- **Green and Yellow Squash** prices are rising some for the first week of October. Production is slowing down due to cooler weather, but supplies should remain steady. Quality has been excellent from PA, NJ, NC, and GA.

- 12ct **Artichokes** are available in good volumes, but grab them while they last!

- **ALERT! Peeled Garlic** has been in very tight supply as shipping and container delays have driven prices skyward!

- **Brussels Sprouts** have better availability across major vendors.

- **Lettuce** prices remain high as a transition is around the corner. Quebec is nearing to the end of their season.

- **Mangos** are steady from Puerto Rico and Brazil, and we will offer 6, 10, and 12ct sizing. Ecuador reds will be starting soon as well. **Ataulfo Honey Mangos** from Ecuador will be available for the first week of October in an 18ct.

# LOCAL LIST

## ORGANIC

### CENTRAL PA PRODUCE CO-OP - TYRONE, PA

40485 - OG Beets Red 25 lb  
40644 - OG Eggplant 22 lb  
40836 - OG Eggplant Graffiti 20 lb  
40838 - OG Peppers Jalapeno 10 lb  
41255 - OG Peppers Poblano 10 lb  
41036 - OG Squash Acorn Green 30 lb  
41031 - OG Squash Butternut 35 lb  
41035 - OG Squash Delicata 35 lb  
41053 - OG Squash Honeynut 40 lb  
41044 - OG Squash Kabocha 35 lb  
41220 - OG Squash Pie Pumpkin 35 lb  
41050 - OG Squash Spaghetti 30 lb

### CLARION RIVER - SLIGO, PA

41036 - OG Squash Acorn Green 30 lb  
41044 - OG Squash Kabocha 35 lb  
41050 - OG Squash Spaghetti 30 lb

### KING FAMILY FARMS - LANCASTER, PA

41525 - OG Onions Red MD 40 lb  
41535 - OG Onions Sweet JBO PA 40 lb  
41536 - OG Onions Sweet MD PA 40 lb  
41036 - OG Squash Acorn Green 30 lb  
41031 - OG Squash Butternut 35 lb  
41050 - OG Squash Spaghetti 30 lb  
41379 - OG Tomatoes Grape 12/1 pt  
42305 - OG Tomatoes Roma 20 lb  
41357 - OG Tomatoes Vine Ripe Round 20 lb

### DEEP ROOT ORGANIC CO-OP - JOHNSON, VT

40487 - OG Beets Chiogga 25 lb  
40491 - OG Burdock Root 10 lb  
41084 - OG Celeriac (Celery Root) 12 ct w/tops  
40211 - OG Fennel (Anise) 12 ct  
40583 - OG Parsnips 25 lb  
40623 - OG Sunchokes White 10 lb  
40618 - OG Turnips 25 lb

### EAGLE SHADOW FARMS - MILLVILLE, PA

40485 - OG Beets Red 25 lb  
41531 - OG Onions Red JBO 40 lb

### FLAIM FARMS - VINELAND, NJ

40309 - OG Arugula 12 ct  
40488 - OG Beets Red Bunched 12 ct  
40513 - OG Bok Choy Baby PREM 20 lb  
40510 - OG Bok Choy PREM 35 lb  
40684 - OG Chard Green 12 ct  
40682 - OG Chard Rainbow 12 ct  
40685 - OG Chard Red 12 ct  
40650 - OG Dandelion 12 ct  
40671 - OG Greens Collard 12 ct  
40672 - OG Greens Kale 12 ct  
40647 - OG Herb Cilantro 15 ct  
40210 - OG Herb Dill 24 ct  
40209 - OG Herb Dill 12 ct  
219525 - OG Herb Mint 12 ct  
40912 - OG Leeks Bulk PREM 20 lb  
40180 - OG Radishes Red 12 ct Bunch

### GREENFIELD FARMS - WOOSTER, OH

40788 - OG Peppers Mini-Mix Sweet 12/1 lb Pouch Bag  
41372 - OG Tomatoes Beefsteak 15 lb  
43805 - OG Watermelons Mini 35 lb 6 ct  
43788 - OG Watermelons 45 ct 15 lb Ave Bin

### HEPWORTH FARMS - MILTON, NY

40505 - OG Broccoli Crowns 18 lb  
40511 - OG Brussels Sprouts 10 lb  
41160 - OG Lettuce Green Leaf 24 ct  
41165 - OG Lettuce Red Leaf 24 ct

### JOSEPH WEAVER - LANCASTER, PA

40548 - OG Cabbage Green PREM 45 lb  
40454 - OG Cabbage Red PREM 45 lb

### LANCASTER FARM FRESH COOP - LANCASTER, PA

41036 - OG Squash Acorn Green 30 lb  
41031 - OG Squash Butternut 35 lb  
41053 - OG Squash Honeynut 40 lb  
41044 - OG Squash Kabocha 35 lb  
41220 - OG Squash Pie Pumpkin 35 lb  
41050 - OG Squash Spaghetti 30 lb  
41398 - OG Tomatoes Gold Grape 12/1 pt  
43788 - OG Watermelons 45 ct 15 lb Ave Bin  
43806 - OG Watermelons 60 ct 11 lb Ave Bin

### LADY MOON FARMS - CHAMBERSBURG, PA

40680 - OG Chard Rainbow PREM 24 ct  
40628 - OG Dandelion PREM 24 ct  
203430 - OG Dandelion Red 12 ct  
41007 - OG Greens Collard PREM 24 ct  
40811 - OG Greens Kale PREM 24 ct  
43566 - OG Greens Kale Red 24 ct  
40723 - OG Parsley Curly PREM 30 ct  
40724 - OG Parsley Flat Leaf PREM 30 ct (Italian)  
41346 - OG Tomatoes Cherry 12/1 pt Clamshell  
41385 - OG Tomatoes Cherry Rainbow 12/1 pt  
41336 - OG Tomatoes Grape Premium 12/1 pt  
41358 - OG Tomatoes Heirloom 10 lb

### REED FAMILY FARM - ELIZABETHTOWN, PA

40376 - OG Beans Green 25 lb

### PEDERSEN FARMS - SENECA CASTLE, NY

40548 - OG Cabbage Green PREM 45 lb  
40454 - OG Cabbage Red PREM 45 lb  
40675 - OG Greens Kale 24 ct



# LOCAL LIST

## CONVENTIONAL

**\*\*PUMPKINS & ORNAMENTALS ARE AVAILABLE FROM PA GROWERS! TALK TO YOUR REP FOR INFO.**

### **BENEDICT FARM - CHAMBERSBURG, PA**

1260 - CV Eggplant PREM 24 lb  
1818 - CV Peppers Green JBO/XL 22 lb  
1967 - CV Peppers Jalapeno 35 lb  
2240 - CV Squash Green MED 20 lb  
2326 - CV Squash Yellow MED 20 lb

### **CEDAR MEADOW - LANCASTER, PA**

23166 - CV Tomatoes Cocktail 10/1 lb  
23156 - CV Tomatoes Heirloom PA 15 lb

### **CHRIST KING - LANCASTER, PA**

228499 - CV Tomatoes Vine Ripe XL/JBO 25 lb

### **COPENHAVER - LEBANON, PA**

480 - CV Beans Green 25 lb

### **EASTERN FRESH - CEDARVILLE, NJ**

2806 - CV Cucumbers Super 72 ct  
1260 - CV Eggplant PREM 24 lb  
1818 - CV Peppers Green JBO/XL 22 lb

### **FLAIM FARMS - VINELAND, NJ**

205 - CV Arugula 24 ct  
550 - CV Beets Red Bunched 12 ct  
591 - CV Bok Choy 30 lb  
592 - CV Bok Choy Baby Shanghai 30 lb  
750 - CV Cabbage Green 50 lb  
1170 - CV Dandelion Bunch 12 ct  
1260 - CV Eggplant PREM 24 lb  
1291 - CV Eggplant Chinese 10 lb  
1275 - CV Eggplant Graffiti NJ 12 lb  
1262 - CV Eggplant Italian 11 lb  
1308 - CV Greens Collard NJ 18 lb  
1315 - CV Greens Kale NJ 18 lb  
455 - CV Herb Basil 15 ct  
1510 - CV Herb Mint 12 ct Box  
1462 - CV Kohlrabi Green 12 ct  
1975 - CV Peppers Cubanelle 18 lb  
1837 - CV Peppers Green JBO Local 22 lb  
1993 - CV Peppers Habanero Orange 8 lb  
1807 - CV Peppers Habanero Red 8 lb  
1967 - CV Peppers Jalapeno 35 lb  
1965 - CV Peppers Jalapeno 10 lb  
1980 - CV Peppers Long Hot 16 lb  
1995 - CV Peppers Poblano 20 lb

1985 - CV Peppers Serrano 8 lb  
1827 - CV Peppers Shishito 10 lb  
2350 - CV Squash Acorn 35 lb  
2365 - CV Squash Kabocha 35 lb  
2390 - CV Squash Spaghetti 35 lb  
2255 - CV Squash Green MD Local 20 lb

### **FOWLER FARMS - WOLCOTT, NY**

5053 - CV Apples SweetTango 40 lb 72/88 ct

### **HESS FARMS - WAYNESBORO, PA**

480 - CV Beans Green 25 lb  
2845 - CV Cucumbers Kirby 40 lb  
2806 - CV Cucumbers Super 72 ct  
1975 - CV Peppers Cubanelle 18 lb  
1818 - CV Peppers Green JBO/XL 22 lb  
1967 - CV Peppers Jalapeno 35 lb  
1995 - CV Peppers Poblano 20 lb  
2240 - CV Squash Green MED 20 lb  
2326 - CV Squash Yellow MED 20 lb  
2334 - CV Squash Zucchini Gold Bar 20 lb

### **HESS BROTHERS FRUIT - LANCASTER, PA**

5030 - CV Apples Gala 2.5" East 12/3 lb bag  
5475 - CV Apples Gala East 40 lb 72/88 ct  
5168 - CV Apples Gala East 38 lb 8 ct tote bags  
5294 - CV Apples Ginger Gold East 40 lb 72/88 ct  
5175 - CV Apples Ginger Gold 38 lb 8 ct tote bags  
5017 - CV Apples Ginger Gold 2.5" 12/3 lb bag  
5476 - CV Apples Honeycrisp East 40 lb 72/88 ct  
5680 - CV Apples McIntosh East 40 lb 100 ct  
5167 - CV Apples McIntosh East 38 lb 8 ct Tote Bag  
5040 - CV Apples McIntosh East 12/3 lb Bag  
5000 - CV Apples Red Del. 2.5" East 12/3 lb Bag  
5205 - CV Apples Red Del. East 40 lb 72/88 ct  
5166 - CV Apples Red Del. East 38 lb 8 ct Tote Bag

### **HUDSON RIVER FRUIT - MILTON, NY**

5582 - CV Apples Cortland East 40 lb 72/88 ct  
5060 - CV Apples Empire 2.5" East 12/3 lb Bag  
5491 - CV Apples Fuji East 40 lb 72/88 ct  
5476 - CV Apples Honeycrisp East 40 lb 72/88 ct  
5080 - CV Apples Macoun 12/3 lb Bag  
5250 - CV Apples Macoun East 40 lb 72/88 ct  
5000 - CV Apples Red Del. 2.5" East 12/3 lb Bag

### **JERSEY FRESH POTATOES - WOODBURY, NJ**

4447 - CV Potatoes Gold 10/5 lb  
4493 - CV Potatoes Red NJ 10/5 lb Bag  
4643 - CV Potatoes Russet 10/5 lb  
4404 - CV Potatoes White NJ 10/5 lb

### **NARDELLI LAKE VIEW FARMS - CEDARVILLE, NJ**

480 - CV Beans Green 25 lb  
550 - CV Beets Red Bunched 12 ct  
750 - CV Cabbage Green 50 lb  
1315 - CV Greens Kale NJ 18 lb  
1345 - CV Greens Mustard 12 ct  
1350 - CV Greens Turnip 18 lb  
1475 - CV Leeks Bunched 12 ct  
2350 - CV Squash Acorn 35 lb  
2372 - CV Squash Butternut 35 lb  
2390 - CV Squash Spaghetti 35 lb

### **STAUFFER HULING FARMS - LANCASTER, PA**

631 - CV Broccoli with Stem PA 110 ct Bin  
750 - CV Cabbage Green 50 lb  
999 - CV Cauliflower Jacket PA 60 ct Bin  
4106 - CV Onions Sweet JBO PA 40 lb PA Simply Sweet  
4628 - CV Onions Sweet PA 14/3 lb PA Simply Sweet  
2350 - CV Squash Acorn 35 lb  
2372 - CV Squash Butternut 35 lb  
2390 - CV Squash Spaghetti 35 lb

### **SUNRISE ACRES/EPHRAIM ZOOK - LANCASTER, PA**

228499 - CV Tomatoes Vine Ripe XL/JBO 25 lb  
21450 - CV Tomatoes Vine Ripe 4x5 20 lb 2-Layer

### **THOMAS COLACE/LIPMAN - WEST DEPTFORD, NJ**

1818 - CV Peppers Green JBO/XL 22 lb  
2240 - CV Squash Green MED 20 lb

### **TORREY FARMS - ELBA, NY**

750 - CV Cabbage Green 50 lb  
780 - CV Cabbage Red 50 lb  
795 - CV Cabbage Savoy 30 lb  
2806 CV Cucumbers Super 72 ct  
2806 - CV Cucumbers Super 72 ct  
2240 - CV Squash Green MED 20 lb

