

# ORGANIC MARKET NEWS



MAY 29 - JUNE 5, 2020

## ORGANIC STONE FRUIT PEAK SEASON BEGINS



The **Organic Stone Fruit** season is off to a nice start and we're expecting June and July to show strong sales for this category.

**Organic Apricots** continue in peak season! There might be a few small gaps between varieties, but a generally steady supply should be expected.

**NOTE: Organic Cherries** continue with some of the best quality we have seen during late May in California, but the crop is ending quickly from this region. Some California **Organic Rainier Cherries** will arrive on June 2nd.

The Washington **Organic Cherry** crop should start in early June, and is rumored to be quite smaller in volume this season, leading to some bigger size fruit. Barring any weather events, quality is looking really good. Expect higher prices due to the tighter supplies.

**Organic White** and **Yellow Nectarines** are available and should ramp up quickly as peak season is here in June and July to excellent supplies with great quality.

**Organic Yellow Peaches** are in excellent supply. Sizing will peak on 60sz now and then peak on 40-50sz for much of June and July. **Organic White Peaches** have arrived in limited supply. South Carolina **Organic Peaches** are in steady supply headed into June from Watsonia Farms.

**Organic Donut Peaches** are selling well! There may be a gap between varieties in early to mid-June.

The first new crop **Organic Black Flavorosa Plums** are just coming into season. **Organic Pluots** will also start in early to mid-June.



### OG GREENS & LETTUCES

**Organic Greens** and **Leaf Lettuces** from Lady Moons Farms in Georgia have begun to wind down and even ended in late May and early June.

The bright side is we will see Lady Moon to begin local harvesting in early June from Chambersburg, PA.

Expect to see California, East Coast, and other Pennsylvania grown product to supplement what is limited as Lady Moon's PA season gets up and running.



### OG TROPICALS

**Organic Tommy Atkins Mangos** will be promotable as we enter June! This will be a great month to promote as supplies are coming on strong.

**Organic Honey Ataulfo Mangos** will be in good supply for the beginning of June.

**Organic Fair-Trade Haitian Mango** volumes should increase as weather has improved.

**Organic Pineapple** volume has been down. Summer months usually see supplies dwindle, but we should see enough supply to stay steady.

**Organic Hass Avocados** will remain steady in supply for the beginning of June. With Peru fruit beginning to be introduced in the marketplace, pricing has dropped. California and Mexico pricing will be down.

48ct and 60ct Peruvian **Organic Fair-Trade Hass Avocados** from Equal Exchange are now available! This fruit should be available through July.



### OG MELONS

**Organic Seedless Watermelons** out of Mexico are starting to wind down. Supplies are becoming limited and the transition period will begin as California is not ready to harvest yet. Supplies should be steady for the beginning of June but will taper off in the coming weeks.

**Organic Mini Seedless Watermelons** will be back in stock this week. 6ct will be more readily available as these are new harvests from Mexico, so sizing is larger. Quality should be excellent as we've seen all season so far.

**Organic Honeydew** from Mexico are now in season with 6ct and 8ct fruit.

**Organic Cantaloupes** are also in season from Mexico with volumes just beginning to improve.





### OG SWEET CORN

**Organic Bi-color Sweet Corn** has seen excellent quality in the early season from Cal-Organic. Expect to see a possible small gap in supplies in early June before volumes begin to increase as well as other various East Coast regions begin.



### OG EGGPLANT

**Organic Eggplant** from Lady Moon Farms in Georgia has begun harvesting. Look for a mix of California and Georgia product as Lady Moon starts off before transitioning to all Georgia grown product. Expect to see consistent supplies and level pricing throughout the month of June.



### OG GRAPES

**NOTE:** Cold weather has delayed **Organic Grape** production. So far, the **Organic Green Grapes** (Perlettes, Early Sweets, Primes) have been in better availability. **Summer Royal Organic Black Grapes** arrive on 5/31. **Red Flame Grapes** just aren't ripening fast enough, but expect supplies to ramp up in a big way across June. **Organic Cotton Candy Grapes** will start in mid-June.



### OG CELERY

**ALERT!** **Organic Celery** from the west coast is in a transitional phase as we enter June, causing a limitation in supplies and elevated pricing as well as less than ideal quality. We are currently seeing early season **Organic Celery** from Oxnard, CA begin as well as limited late season Mexican product trickling. As we head towards mid-June, expect to see product from Nevada and more California growing regions increase and supplies/quality to improve.

**Organic Celery Hearts** look to be promotable in early June as many shippers that have begun harvesting early season stalk celery have a lot of celery hearts as a result.



### OG CAULIFLOWER

**NOTE:** **Organic Cauliflower** from California is beginning to see limited supplies in late May. As June kicks off, supplies are supposed to become increasingly shorter in supply.

Nevada-grown product is due to start in mid-June which will provide protection against growing conditions and bug pressure in California during mid to late June. Canadian product will not begin until mid-July.



### OG BROCCOLI

**ALERT!** **Organic Broccoli** from California has become increasingly limited in supplies for early June. Expect pricing to continue to rise and supplies remain limited in the early parts of June before pricing levels out. High heats in growing regions has caused shortened harvest days, along with planting volumes lower for the summer, and fields being ready to harvest earlier in the season, has created a shortage in supplies.

East Coast **Organic Broccoli** is in a transitional phase as well, moving toward northern states like Virginia. Quality will remain strong, however not perfect in early June.



### OG SQUASH

**Organic Green Squash** from Lady Moon Farms in Georgia is still in peak production. Expect excellent quality, steady supplies, and promotable pricing in early June.

**Organic Yellow Squash** will begin to see better east coast production in early June. Although pricing will remain elevated to start the season, expect price to improve as the season goes on and superb quality.



### OG KIWIFRUIT

Promote **Organic SunGold Kiwifruit** from Zesperi! This favorite kiwi variety is super sweet and a great way to kick off summer early! We are offering a new 8/1lb clamshell this year alongside our regular volume filled boxes.

**ALERT!** **Organic Green Kiwifruit** will be out of stock for the beginning of June until the crop fruit arrives from New Zealand in mid-June.



### OG ASPARAGUS

**Organic Asparagus** remains steady this week. Supplies are good but demand has been strong as well. Quality has been excellent. Expect most supplies to come out of new regions of Mexico.

New York grower, Pedersen Farms, will harvest this week as well. After a cold month, expect a fast and furious New York local season.





## OG APPLES

We expect **Organic Diva** out of New Zealand to arrive in early June.

The **Organic Apple** crop out of Argentina, Chile, and New Zealand fruit is expected to be good. We will have to deal with a new dynamic, due to COVID-19. New Zealand will not have the usual USDA pre-clearance, so all inspections will have to be done in the US causing some delays.



## OG TOMATOES

**Organic Cocktail Tomatoes** are selling very well!

**Organic Beefsteak Tomato** prices are coming up some this week as Canadian supplies start to slow down. Quality remains excellent.

**Organic Cluster Tomatoes** remain stable this week. Quality out of Canada has been sharp.

**Organic Cherry Tomatoes** from Lady Moon Farms in Georgia will be very promotable this week. Quality will be excellent as they start a nice flush of harvests.

**Organic Grape Tomato** prices remain higher this week. Florida crops are limited. Lady Moon has steady Grape Tomato supplies coming in as well.

- Organic Butternut Squash** should be in plentiful supply through the month of June out of Mexico.
- Organic Acorn Squash** will be in good supply through the beginning of June as long as color holds up.
- Organic Spaghetti Squash** is becoming more limited and will probably be finished the first week of June.
- Organic Kabocha Squash** is also starting to become more limited in supply.

- Organic Green Beans** from Georgia enter good production as June is set to kickoff. June will start with much improved pricing and promotional opportunities. Pre-packaged **Pouch Bag Organic Green Beans** still remain available.



## OG CUCUMBERS

**Organic Cucumbers** from Lady Moon Farms in Georgia have begun to see improving supplies. Look for excellent quality and promotional opportunities in early June to take advantages of this beautiful product. **Organic Cucumber** from Mexico are also still in production in early June at a cheaper price point for price conscience consumers.

**Organic Euro Seedless Cucumbers** continue to see steady numbers and aggressive pricing. **Organic Mini Seedless Cucumbers** has seen pricing increase heading into June due to weather conditions and labor demands.



## OG POTATOES, ONIONS, SWEETS

**Organic Russet Potatoes** continue to be in limited supply this week but we are seeing nice quality. We have moved up to Bakersfield, CA grown **Organic Red** and **Gold Potatoes** and the quality is much improved this week out of this region. Pricing has also come off slightly this week as more supplies have reached the marketplace.

We are in full swing on new crop **Organic Onions** off the west coast. All colors and packs are readily available with good supplies to be had.

**NOTE:** **Organic Vidalia Sweet Onions** are now done for the season due to quality so we are moving to California grown **Organic Sweet Onions**.

**NOTE:** We will continue to see out of stocks on the **Organic Sweet Potato 12/2ct trays, 18/11lb Baby Mix Trays, and 48ct Wrapped Jewels**, for the foreseeable future due to the social distancing constraints on packing lines.

## OTHER STORIES

- Organic Artichokes** remain in peak season as we enter June. Although sizing has remained inconsistent and smaller sizing is more prevalent, quality remains outstanding.

- Organic Bok Choy** and **Baby Bok Choy** supplies remains limited on the West Coast; however, the local season has begun in the Northeast. Expect to see a mix of California, Pennsylvania, and New Jersey product for early June.

- Organic Brussels Sprouts** from Mexico remain in steady supplies. Look for excellent quality, steady availability, and level pricing in the early parts of



## OG BERRIES

Early June will be an outstanding time to promote **Organic Berries!**

**Organic Blackberries, Blueberries, Raspberries, and Strawberries** are in excellent supply with promotional opportunities available. **Strawberries** are particularly promotable.

Mexican **Organic Blackberries** are expected to finish up in early June, causing prices to rise.



## OG PEPPERS

**Organic Green Peppers** are seeing improving supplies in late May from Georgia. Look for supplies and pricing to improve as June continues, all while remaining excellent in quality.

**Organic Jalapeno Peppers** have begun again with strong numbers from Lady Moon Georgia, as well as New Jersey product all with excellent quality.

**Organic Red, Yellow, and Orange Peppers** remain expensive in late May and early June. For Holland grown **Organic Peppers**, air freight still remains the biggest challenge, while Canadian product still remains limited and expensive as a result.

**Organic Mini Sweet Peppers** from Mexico has seen increasing supplies as we move into June and also a relief in pricing. Look for promotional opportunities.

the month. Expect potential promotional opportunities to arise in the month of June!

- We will start to see **Organic Green Cabbage** from right here in Ephrata, PA starting in the second week of June and volumes increasing throughout the month. **Organic Red Cabbage** is set to start a few weeks after that!

- ALERT!** **Organic Savoy** and **Napa Cabbage** from California still remain limited and expensive. Expect pricing to remain elevated and possible gaps in supplies.



# Banana Care & Handling

Ever “go bananas” when your bananas ripen too quickly, or come out of the box bruised and beaten up? How many times have you pulled bananas off of the counters because they look grey or old? I know as a young clerk back in the day I could never figure out why these things were happening, but soon realized that the produce department’s still undisputed commodity champion requires a bit more attention than other produce.

Proper care and handling of bananas is essential in keeping shrink to a minimum on this tropical favorite. Good, solid handling practices are foundations for banana sales and success, so let's take a look at how you can maximize your sales and profits and extend the shelf life of your fruit.



## BACKROOM CARE

- Keep bananas away from warm docks or dock doors that allow heat into the storage areas. Excessive heat is not a friend of bananas, and with the warmer weather upon us, there should be an increased awareness on leaving fruit on and in warm dock areas.
- The practice of “air stacking” or “lidding” fruit is the best way to allow heat to escape and prevent the buildup of ethylene in your boxes. For more information on how to do this, follow this link: [http://y2u.be/a\\_121UgiMTA](http://y2u.be/a_121UgiMTA)
- Never store bananas in or around your coolers. Keep away from the cold drafts as these have the potential to produce “chilled fruit”. Fruit exposed to temperatures below 50 degrees, even as little as 10 minutes, is subject to chill damage. Chilled fruit will often times show grey coloring along the fingers. It is important to know that chilled fruit has no effect on quality of the fruit. Outward appearance however does suffer, thus potentially deterring customers from purchasing. The ideal temperature for storing bananas is 55-58 degrees
- Store bananas away from other commodities that produce ethylene. Apples, tomatoes, mangoes, avocados and some stone fruit all produce the gas and increases the ripening of bananas.
- Never throw or drop banana cases onto racking or tables. This increases the chance for bruising of the fruit, especially on the bottom layers.

## ORDERING

- Identify your needs and project for a couple days of sales, planning ahead for desired color stages. For the best sales results, it is a good practice to offer both ripe and unripe fruit so having an in store ripening program would help you manage the color. Consumers will often buy fruit for immediate consumption and some for future enjoyment. You can reference the following sheet for the stages of banana colors.





## COUNTER CARE

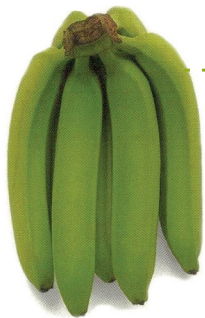
- Be sure to offer both organic and conventionally grown fruit.
- Never stack bananas higher than two rows. The excess weight of the fruit on top will bruise the bottom layers.
- The “first in, first out” rule does not apply when it comes to bananas. Rotation/packout should be done based on ripeness and color ratio.
- Cull and remove any bad bananas that might be on the hands.
- Offer other varieties of bananas when available such as nino (baby) red bananas and plantains.
- Cross merchandising other tropical fruit such as mangoes, kiwi, papaya and avocados will add impulse sales to the category.
- For fruit that might be overripe, it’s a great idea to band/PLU or bag up to sell at a reduced price per pound. These bananas are great for smoothies and for making good old fashioned banana bread!



EQUAL EXCHANGE  
**ORGANIC**  
BANANAS



# RIPENING STAGES



**STAGE 2**  
**Light Green**  
The first color change in the ripening cycle.



**STAGE 3**  
**Half Green**  
**Half Yellow**  
Firm and ideal for shipping to retail.



**STAGE 4**  
**More Yellow than Green**  
Ideal for retail display.



**STAGE 5**  
**Yellow with Green Tips**  
Maximum ripeness desirable for retail display.



**STAGE 6**  
**Full Yellow**  
Ideal for consumer use.



**STAGE 7**  
**Yellow with Brown Spots**  
Completely ripe, sweetest flavor.

**SMALL BIG**  
FARMERS. CHANGE.

**BEYONDTHEPEEL.COM**  
operations@okeusa.com 774-776-7361







# FOUR SEASONS PRODUCE LOCAL LIST: May 29 - June 5, 2020

## CONVENTIONAL

### FIFER ORCHARDS - Wyoming, DE

- 358 - CV Asparagus Standard DE 28 lb
- 224896 - CV Strawberries DE 8/1 lb

### FLAIM FARMS - Vineland, NJ

- 205 - CV Arugula 24 ct
- 550 - CV Beets Red Bunched 12 ct
- 1362 - CV Chard Green NJ 12ct
- 1368 - CV Chard Red 12 ct
- 1355 - CV Chard Rainbow 12 ct
- 1170 - CV Dandelion Bunch NJ 12 ct
- 1308 - CV Greens Collard NJ 18 lb
- 1315 - CV Greens Kale NJ 18 lb
- 1200 - CV Herb Dill 24 ct
- 1510 - CV Herb Mint NJ 12ct Box
- 1462 - CV Kohlrabi Green 12 ct
- 1475 - CV Leeks Bunched 12ct
- 3042 - CV Lettuce Boston 24 ct
- 3050 - CV Lettuce Green Leaf NJ 20 lb 24 ct
- 3065 - CV Lettuce Red Leaf NJ 20 lb 24 ct
- 3097 - CV Lettuce Romaine 35 lb 24 ct
- 3127 - CV Radishes Red Bunched NJ 24 ct
- 2205 - CV Spinach Bunched 24 ct

### NARDELLI LAKE VIEW FARMS - Cedarville, NJ

- 2876 - CV Endive (Chicory) NJ 24 ct
- 2900 - CV Escarole NJ 24 ct
- 1315 - CV Greens Kale NJ 18 lb
- 1345 - CV Greens Mustard 12 ct
- 1350 - CV Greens Turnip 18 lb
- 1510 - CV Herb Mint NJ 12ct Box
- 1475 - CV Leeks Bunched 12ct
- 3042 - CV Lettuce Boston 24 ct
- 3050 - CV Lettuce Green Leaf NJ 20 lb 24 ct
- 3065 - CV Lettuce Red Leaf NJ 20 lb 24 ct
- 3097 - CV Lettuce Romaine 35 lb 24 ct
- 2205 - CV Spinach Bunched 24 ct

### EASTERN FRESH GROWERS - Cedarville, NJ

- 357 - CV Asparagus NJ 28 lb

## ORGANIC

### EASTERN FRESH GROWERS - Cedarville, NJ

- 40325 - OG Asparagus NJ 11lb

### FLAIM FARMS - Vineland, NJ

- 40208 - OG Arugula Premium NJ 24 ct
- 40488 - OG Beets Red Bunched 12 ct
- 40684 - OG Chard Green 12 ct
- 40682 - OG Chard Rainbow 12 ct
- 40685 - OG Chard Red 12 ct
- 40650 - OG Dandelion NJ 12 ct
- 40671 - OG Greens Collard 12 ct
- 40672 - OG Greens Kale 12 ct
- 40675 - OG Greens Kale 24 ct
- 40889 - OG Greens Kale Lacinato 12 ct
- 40676 - OG Greens Kale Lacinato 24 ct
- 40640 - OG Herb Cilantro 30 ct
- 40647 - OG Herb Cilantro 15 ct
- 219525 - OG Herb Mint NJ 12 ct
- 41159 - OG Lettuce Green Leaf Prem NJ 24 ct
- 40900 - OG Spinach Bunched NJ 24 ct
- 40513 - OG Bok Choy Baby PREM 20 lb

### LANCASTER FARM FRESH COOP - Lancaster, PA

- 40208 - OG Arugula Premium PA 24 ct
- 40513 - OG Baby Bok Choy 20lb
- 40510 - OG Bok Choy PREM 35 lb
- 41150 - OG Bok Choy PREM 35 lb
- 41159 - OG Lettuce Green Leaf Prem PA 24 ct
- 41182 - OG Lettuce Romaine PREM 24 ct
- 40864 - OG Radishes Red Bunched PREM 24 ct
- 40900 - OG Spinach 24ct

### PEDERSEN FARMS - Seneca Castle, NY

- 40324 - OG Asparagus 28 lb



### FLAIM FARMS



### PEDERSEN FARMS



### LANCASTER FARM FRESH COOP

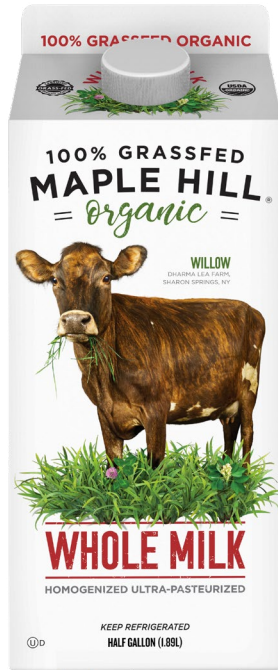


### FIFER ORCHARDS - DE



# ASK US ABOUT THESE GREAT BRANDS!

- Uncle Matt's Organic Juices
- Natalie's Orchard Island Juices
- Garrett Valley All Natural Lunch Meats
- Thousand Hills Organic Grass Fed Beef
- Tofurky Plant-Based Burgers
- Maple Hill Organic Grass Fed New York Milk





# CONVENTIONAL MARKET NEWS

MAY 29 - JUNE 5, 2020

## PROMOTABLE STRAWBERRIES, BERRY OUTLOOK



**Strawberries** will be in excellent supply as we head into June. Watsonville and Salinas, CA are firing on all cylinders, and the fruit quality has been excellent. We will begin to see sizing drop off with clamshells counting in the 16-20ct range. Now is a great time to promote all 1 lb and 2 lb clamshells!



**Blueberry** volumes are much better after the Memorial Day holiday; however, growers are stating that supplies will begin to taper off once again as we head into the second week of June. The overall North Carolina crop looks to be lighter than last year, and New Jersey will start later than usual. The expectation is that pricing will inch higher as we head into the 4th of July. Quality has been really nice on all Georgia and North Carolina fruit. If supplies on the east coast do become tight, we will definitely move the California fruit, but pricing will be higher especially with the added freight cost.

**Raspberries** and **Blackberries** will continue to be in steady supply this week from Mexico. Overall quality and sizing have been excellent over the past couple weeks. Georgia actually started harvesting **Blackberries** Memorial Day weekend, and we're hoping to get a few this upcoming week.



### CV STONE FRUIT

South Carolina and Georgia **Yellow Peaches** are finally ramping up. 2 3/4" **Peaches** are still commanding a higher price. We've also added a 12/2lb pouch bag Peach option out of Georgia - ideal for consumers that don't want other people touching their product and for online and curbside pickup programs.

**Yellow Nectarines** are selling very well from California. Pricing has stayed somewhat elevated so far.

**White Peaches** and **White Nectarines** from California are coming in with some nice early varieties; be sure to add these into your set.

There are some very early **Plums** from California available but the quality/flavors isn't so great on these, so we're waiting to get started until better varieties come in early June. The first **Pluots** will come into season in early to mid-June as well as **Raspberry Apricots**.

California **Apricots** continue in peak season!

### CV CHERRIES

**NOTE:** Growers are starting to see the pack outs drop due to splits and moon cracks from late May rains on **Bings**, the last main **Cherry** variety. Most of the non-Bings have been harvested in California and will not have much impact moving forward.

Of the other late varieties, you will see more Lapin, Skeena, and Sweetheart **Cherries** shipped in early June.

California will finish quickly with many growers not making it into June, with many ending this weekend. It's going to be tight with limited supplies and higher prices.

Washington **Cherries** will start in early to mid-June.

There are some **Rainier Cherries** coming out of California.

### CV SWEET ONIONS

**NOTE:** There continues to be a lot of uncertainty on what will come of the Georgia **Vidalia Sweet Onion** season. Many shippers are seeing quality issues and disease in their crop due to heavy rains and adverse weather in the later part of the growing season.

We should make it through the month of June with supply, but the **Vidalia Sweet Onion** season will definitely be much shorter than it typically is - usually bridging the gap to **PA Simply Sweet Onions**, but this year we may see a small gap in supply.





### CV CANTALOUPE

**NOTE:** Tuscan Cantaloupes are now in season from Arizona.

Rain and cloudy weather stalled the Georgia **Athens Cantaloupe** crop. What was available were small melons, mostly 180 count and some 150 count with little or no 120 counts and larger. The beginning of June will improve with more fruit coloring up and better sizes, more 150's and 120's.

Carton **Cantaloupes** are peaking on 9 ct so far and pricing has remained high.



### CV BRUSSELS SPROUTS

**ALERT!** 25lb **Brussels Sprouts** are still extremely tight. Production has slowed down due to insects, seeders, and water spotting (depending on the growing area). Expect **Brussels Sprouts** to remain tight for early June.



### CV CUCUMBERS

**Super Cucumber** prices and supplies remain steady this week from Georgia and Mexico. Quality has looked good from both regions.

**Euro Seedless Cucumbers** from Canada will be promotable this week. Harvests continue to flush, and quality has been nice.



### CV GRAPES

A few **Grape** from Chile are still available, helping to bridge the gap in supplies from Mexico and California. Stymied by weather, fruit is not getting sugar or color and growers cannot come close to covering their customers' demands and are basically sold out through the end of May. Prices are strong, much higher than expected for this time with many growers taking the spot market up a few dollars.

**Cotton Candy Grapes** will gap until new vineyards start in mid-June.



### CV WATERMELONS

**NOTE:** **Watermelon** volumes remain limited for early June. Fruit out of Northern Florida is still not ready to harvest. Demand remains strong. Expect prices to stay on the higher side and availability to be tight.



### CV ASPARAGUS

**Asparagus** prices are coming down as weather improves across the country. Michigan, New Jersey, Delaware, and Peruvian volumes are all increasing. Prices will ease off and supplies should be good with great quality.



### CV BROCCOLI & CAULIFLOWER

**NOTE:** **Broccoli Crowns** are extremely tight coming out of California and will be very limited for the next few weeks. East coast product is transitioning into North Carolina. Broccoli is selling quickly due to California being so limited.

**NOTE:** 12ct **Cauliflower** is limited out of California. Prices are slowly rising each day.



### CV SWEET CORN

**ALERT!** **Sweet Corn** prices will be unseasonably high for early June. Demand is very strong and supplies are limited since Florida finished so early. Georgia has experienced some harsh weather, delaying harvests.



### CV KIWIFRUIT

**Zespri SunGold Kiwifruit** are available from New Zealand! We are offering a 13 lb volume filled pack and a new 8/1lb clamshell this year! Look for opportunities to promote in the coming months.

**Green Kiwifruit** from Chile will be available for the first week of June. Prices have jumped several dollars as the Italy and Greece seasons are done. Fruit from New Zealand will begin to take over the marketplace in a few weeks.





## CV LETTUCES

**Iceberg** and **Leaf Lettuces** are starting to tighten in supply. A mix of heavy rains earlier in the growing seasons, combined with supply exceeding demand, there is less product available. Expect increasing prices.



## CV CABBAGE

**Green Cabbage** prices are high for early June. The USDA Farm to Families Box Program is scooping up a lot of supplies right now, causing the higher prices. Supplies are limited as demand remains strong.



## CV GREENS

Local **Collards** and **Kale** will be coming in promotable volumes from New Jersey. A nice run of warm sunny weather has brought crops on and volume should be promotable. Quality is excellent.



## CV TOMATOES

**Beefsteak** and **Cluster Tomato** prices remain steady this week. Harvests are up but demand, especially in Canada, remains extremely strong. Quality has been excellent.

**NOTE: Roma Tomato** prices are up this week. Mexico and Florida production are tapering off, but demand is moderate, not creating a huge spike. Quality out Florida has been very nice.

**Grape Tomato** prices are up some more this week as harvest numbers are lower. Demand remains high, causing the surge in pricing. Quality out of Florida has been nice.

**Campari Cocktail Tomatoes** are back in steady supply. Markets remain strong so not quite promotable volumes and pricing yet. Quality has been nice out of Canada.



## CV PEPPERS

**Green Bell Pepper** prices remain stable this week. Supplies are good and demand is steady. Quality has looked nice out of Georgia.

**Red Bell Pepper** prices remain high this week. 15lb and 25lb boxes are hard to source as crops are just starting. Supplies should get better by the beginning of June.

**Yellow Bell Pepper** prices will be high as well this week. 25lb field grown **Peppers** are not ready to harvest yet, leaving supplies very limited right now. Harvests are expected to start with in the week and should see better availability.

**11lb Red, Yellow, and Orange Pepper** prices will start to ease off as demand starts to fall some. **Red Peppers** will come down first, followed by **Orange** and **Yellow**. Supplies out of Canada are getting better as well after some nice sunny days.



## OG TROPICALS

**Ataulfo Honey Mangos** will be steady. Look for the "Champagne" label in stock in early June!

**Mango** supplies have loosened as growers get caught up from a transition to northern crops. Supplies will be promotable going forward for a while. Expect to see pricing drop in early June. Quality has been fair to good.

**Haitian Mangos** will be limited for the beginning of June. Supplies have been tight.

**Rambutan** is available again for the beginning of June. This is coming out of Mexico and will be offered in a 5lb bulk pack!

**Quince** and **Fuyu Persimmons** will be available for early June.

**Hass Avocado** prices have been stable this week. With Peru starting to have a presence in the marketplace, pricing in general has come off just a bit.

**Pineapples** are in steady supply. There will be good supplies of 7 and 8ct fruit, but as June approaches, they will be less available. This will continue through the summer months. Quality has been good!

## OTHER STORIES

- **Green Beans** prices remain stable this week and there's not much change as Georgia is in full swing. Virginia grown product is expected to start in the beginning of June as Florida has now finished up for the season.

- **Green Squash** remains steady this week. Promotable volumes are still coming out of Mexico and Georgia.

- **Yellow Squash** prices are little bit higher as supplies are bit tighter on this variety.

- We have seen another tick up in pricing on **Count Russet Potatoes** out of Idaho, mostly due to freight increases out of this region.

- **NOTE:** Dole is deciding to discontinue the following salads. These items will be replaced with a few new SKUs - stay tuned!

- Chopped Pomegranate
- Chopped Sweet Kale
- Sweet Thai Bountiful Kit
- Lentil Cucumber Bountiful Kit
- Fiesta Ranch Bountiful Kit
- Triple Quinoa Bountiful Kit