





## ORGANIC OUTLOOK

JANUARY 5 - JANUARY 12, 2018





WWW.FSPRODUCE.COM

12/2 LB

## WINTER ORGANIC APPLES UPDATE

With Diet Season in full swing, demand is healthy for **Organic Apples**. Any variety can be used for juicing, but sweet **Fuji** and tart **Granny Smiths** are typically the most popular in juice blends. There are many excellent snacking varieties in the marketplace as well.

Organic Ambrosia, Braeburn, Cameo, Envy, Fuji, Gala, Golden, Granny Smith, Jazz, Jonagold, Kanzi, Kiku, Lady Alice, Opal, Pacific Rose, Piñata, Pink Lady, and Red Delicious Apples are steady.

There is still plenty of fruit especially smaller sizes and bags. Promotional opportunities are still available. Domestic 2lb high graphic pouches of Organic Gala, Gold, Granny Smith, Honeycrisp, Jazz, Pink Lady, and Red Delicious Apples are available this week, as well as some 3lb. Granny Smith.

**Organic Honeycrisp Apples** are more limited and are expected to transition in 27lb euro cartons over the next few weeks.





## **OG LETTUCE**

Florida growers report good supplies of **Organic Red Butter**, **Green Butter**, **Red Leaf**, **Green Leaf**, and **Romaine Lettuces**. Quality is excellent.

CA also has good supplies on all varieties of **Organic Lettuce**, but all are showing brown discoloration on the ribs and on some of the leaves.

The **Organic Romaine Heart** market has tightened up greatly this week. Expect higher prices for early January, but supplies should be adequate.



### **OG TOMATOES**

Organic 2-Layer and 15lb Hothouse Round Tomatoes are still limited in supply out of Mexico. Prices are still high. FL growers report good supplies of Organic Round Tomatoes, but are hoping the cold weather does not set them back.

Organic Cherry Tomatoes are in good supply out of FL, but Mexico is very limited. Organic Rainbow Cherry Tomatoes are in adequate supply, while Mexico has very little availability.

**Organic Grape Tomatoes** are in good supply out of FL. Mexico production is increasing and they did drop in price a bit this week.

**Organic Cluster Tomatoes** are generally in limited supply out of Mexico and Canada.

**Organic Roma Tomatoes** are limited out of FL and Mexico.



#### **OG BERRIES**

ALERT! California Organic Strawberry volumes are extremely limited with very high prices. Expect some supply gaps. Mexican Organic Strawberry supplies are limited due to shifting demand out of CA, combined with poor weather. Florida had some freezing weather, which is significantly affecting supply.

Driscoll's **Organic Blackberries** and **Raspberries** continue to be firmer this week with prices on the rise. Expect sporadic gaps in supply until the Baja, Mexico region gets ramped up in mid-February.

Other brands of **Organic Blackberries** continue in steady supply out of Mexico. Firmer prices should be expected over the next few weeks.



#### **OG BRUSSELS SPROUTS**

Organic Brussels Sprouts out of CA are in good supply. Mexico has just started with loose and bagged Organic Brussels Sprouts. More will be available in mid-January for promotion during the rest of the winter. Price has dropped slightly.



#### OG EGGPLANT

**Organic Eggplant** is in adequate supply out of Mexico. Florida reports adequate supplies as well, but might slow down with the cold weather they have been experiencing.



## **OG SQUASH**

Florida growers have adequate supplies of **Organic Zucchini**, but at higher prices. Mexico growers have limited supplies and pricing has moved up. **Organic Squash** from Mexico has some wind scarring upon arrival.

Organic Yellow Squash is very limited.



#### **OG CUCUMBERS**

**Organic Cucumbers** from Mexico are more limited this week and price is up slightly. Florida is gapping for several weeks.

**Organic Hothouse Cucumbers** out of Mexico and Spain are limited.



#### **OG GRAPES**

New crop Peruvian **Organic Grapes** are here with nice quality. Pricing is high. Due to early bloom issues there will most likely not be any **Organic Green Grape** supply out of Peru.



#### **OG GINGER & TURMERIC**

Peruvian Organic Ginger is in good supply.

**Organic Turmeric** out of Hawaii is now in better supply. Wild Turmeric out of Jamaica is in good supply with prices dropping.



### **OG PEPPERS**

Quality of **Organic Colored Peppers** from Israel continues to be very good. Also, **Organic Colored Peppers** will arrive this week out of Mexico at good prices.

**Organic Green Peppers** are in great supply out of Florida and demand is high.

**Organic Jalapeño Peppers** are in good supply from Mexico and FL.



## **OG MANGOS**

**Organic Mangos** from Ecuador have come to a screeching halt as suppliers have been running into quality issues on containers arriving on the east coast. New crop Peruvian **Organic Mangos** will be available on a very limited basis until volume picks up at the end of January. The Peruvian fruit will be very nice quality.

A **Organic Fair Trade** option on the Peruvian fruit will be available for the upcoming winter season!



## **OG BLUEBERRIES**

Driscoll's 12/6 oz **Organic Blueberries** are in excellent supply out of Mexico, with prices easing off this week. South American 12/6 oz **Organic Blueberry** supplies have tightened slightly, but better volume is expected to ramp up toward the end of January.

Expect higher prices through mid-January, followed by a promotional period for 6 oz and pint **Organic Blueberries** during late January and February.



#### **OG HASS AVOCADOS**

**Organic Hass Avocado** volumes remain strong as shippers continue to ramp up production right up until the "Big Game". Look for pricing to remain comparable to slightly elevated through that time.



#### **OG CA CITRUS**

**Organic Cara Cara Oranges** are coming into season. Expect sporadic gaps and high pricing to continue until supplies ramp up in mid-January.

Organic Clementine Mandarins are expected to wrap up for the season in early January. Organic Satsuma Mandarins continue in steady supply and are now expected to continue through at least the end of January. Stem & Leaf fruit is done harvesting for the season.

**Organic Navel Oranges** continue in better supply with good flavor and improving color. Pricing is steady.

Organic Pummelos continue in good supply.

**Organic Golden Nuggets** will be available in mid to late January.

The first **Organic Minneola Tangelos** have arrived and quality is excellent. Smaller sizes are prevailing.



#### OG PINEAPPLES

While immediate supplies have been good, **Organic Pineapple** volumes are likely to start to fall over the course of the next month or two. Expect prices to creep upward as the supply chain tightens.



#### **OG BROCCOLI & CAULIFLOWER**

**ALERT! Organic Broccoli** is in adequate supply out of CA, AZ, and Mexico, but quality issues abound. Even fields being harvested for the first time this season are showing weak product, in terms of color and condition. Expect pricing to move higher this week.

**Organic Broccoli Crowns** are in the same boat – adequately supplied, but quality issues on arrivals.

**ALERT!** The **Organic Cauliflower** market has begun to tighten and price is moving up. Most shippers are experiencing some aphid and discoloration issues.

Organic Romanesco is in limited supply.



#### **OG CHERRIES**

The first Argentinean **Organic Dark Sweet Cherries** have arrived. Steady supplies are expected for the next few weeks in January.



#### **OG SALADS**

**ALERT! Organic Packaged Salads** have run into supply issues already in the early part of the year.

Olivia's Organics has been affected most so far with cuts and prorates on **Organic Spinach**, **Arugula**, **and other Salad Blends**.

Other shippers will struggle as well to keep up with supplies and the demand gap that is created by the Olivia's brand being short.

## **OTHER STORIES:**

- Organic Young Thai Coconut supplies will be tight in January. Price will increase as supplies dwindle.
- Organic Lemon and Meyer Lemon supplies are excellent out of California with prices firming slighting in early January.
- Organic Lime supplies are steady this week with smaller sizes prevailing. Prices have edged up here in early January.
- Organic Celery is in good supply out of Mexico and CA. Quality has improved a somewhat and

- pricing has moved up. **Organic Celery Hearts** are in good supply from CA. **Organic Celery Root** (**Celeriac**) are in good supply from CA.
- Organic Red, Green, and Napa Cabbage out of CA are in adequate supply. Organic Savoy Cabbage is limited from CA. Florida and Georgia growers report good supplies of Organic Green and Red Cabbage.
- Mexican Organic Green Beans remain limited.
   Some shippers would not ship beans across the country because of quality concerns. Florida growers report very limited supplies, and this may be further affected by the cold snap they are experiencing.

- Organic Russet Potatoes from all regions are increasing in price this week as we move into the new year. Increased freight costs and lack of truck availability is the biggest driving force behind the increasing prices.
- Organic Asparagus is very limited this week out of Mexico, but CA has a small deal. Stronger volumes will begin in mid-January.
- Organic Kale is in abundant supply out of CA and FL. Organic Green, Lacinato, and Red Kales are all in good supply and quality.
- Organic Spinach is in better supply this week out of CA. Quality is reported to be very good.

## NEW! or BACK IN SEASON

## ORGANIC

- 44564 OG Apple Granny Smith WXF Pouch Bag12/2 lb 44563 - OG Apple Gala WXF Pouch Bag 12/2 lb
- 49088 OG Apple Jazz Pouch Bag 12/2 lb
- 42828 OG Apple Pink Lady WXF Pouch Bag 12/2 lb
- 42829 OG Apple Red WXF Pouch Bag 12/2 lb
- 42879 OG Apple Jazz USA 100 ct
- 49088 OG Apple Jazz Pouch Bag 12/2lb
- 44560 OG Apple Kanzi WXFP 80/88 ct
- 42677 OG Apple Kiku WXFP 80/88 ct
- 43062 OG Apple Pacific Rose 80/88 ct
- 43517 OG Apple Pinata USA WXFP 100 ct
- 44022 OG Lemon Meyer Fancy 95-165 25 lb
- 42049 OG Lemon Meyer Pouch Bag 20/1 lb 42731 - OG Orange Blood Moro 56 ct
- 44125 OG Orange Blood Moro 80/88 ctg
- 42169 OG Orange Navel Fancy CA 36 ct
- 43569 OG Grapes Globe Peru 18 lb
- 43568 OG Grapes Red SDLS Fair Trade Peru 18 lb
- 43308 OG Cherry Dark Sweet 10.5 Row Argentina 11 lb
- 42130 OG Kiwifruit SunGold Bag Italy 10/\*1 lb
- 44160 OG Mango Ecuador 7 ct
- 44288 OG Mango Ecuador 9 ct
- 40235 OG Cucumber Mini 12/6 ct
- 42329 OG Endive White 3pk Tray 6 ct
- 42347 OG Endive White 10 lb
- 42328 OG Endive Red/White 3pk Tray 6 ct
- 40815 OG Endive Belgian 8 lb
- 41122 OG Radicchio 12 ct
- 44918 OG Beans French 10/1 lb
- 40902 OG Tat Soi 14 lb
- 40514 OG Bok Choy Baby Red 20 lb
- 42678 OG Squash Mix Medley 12/1.5 lb
- 41358 OG Tomato Heirloom 10 lb
- 46007 OG Mayer Apple Cider 9/59 oz
- 42050 OG Buck Brand Buddah Hand CA 5-9 ct
- 49209 OG Buck Brand Limes Finger 12/50 gram
- 42069 OG Buck Brand Grapefruit Mellow Gold 38 lb
- 43181 OG Buck Brand Kumquat Centennial 10 lb
- 42051 OG Buck Brand Mandarin Algerian Clementines 20 lb
- 42834 OG Buck Brand Mandarin Lee 25 lb
- 42058 OG Buck Brand Mandarin Satsuma 25 lb
- 44085 OG Buck Brand Mandarinquat 10 lb
- 42063 OG Buck Brand Orange Blood Moro 20 lb
- 42728 OG Buck Brand Orange Cara Cara 20 lb
- 42052 OG Buck Brand Pummelo African Shaddock 32 lb
- 42071 OG Buck Brand Pummelo Red Globe 32 lb
- 44411 OG Buck Brand Orange Mango Valencia 20 lb

























## CONVENTIONAL

- 05867 CV Apples Autumn Glory 27 lb
- 06076 CV Apples Envy 27 lb
- 06077 CV Apples Jazz 72/88ct USXFCY 40 lb
- 05843 CV Apples Pacific Rose 88 ct Premium 40 lb
- 06028 CV Apples Pinata 72/88 ct WXFCY 40 lb
- 05499 -
- 13053 CV Lemons Meyer Pouch Bag 18/1 lb
- 13561 CV Oranges Navel Sunkist 36 ct
- 13601 CV Oranges Navel Sunkist Bin 40s 760 ct
- 12169 CV Orange "Vintage Sweets" Heirloom Navel 10/3 lb
- 14015 CV Oranges Blood 72sx 36 ct
- 14004 CV Oranges Blood 88sz 44 ct
- 13912 CV Oranges Blood Sunkist 18/2 lb
- 14348 CV Tangelo Minneola CA Fancy 80 ct
- 14345 CV Tangelo Minneola Choice 12/3 lb
- 10100 CV Blueberries 12/1 pt
- 11584 CV Melons Galia "Honeymoon" 9 ct
- 11140 CV Cantaloupes MAG/Royal 9 ct
- 23327 CV Tomato Kumato Tray 10/1 lb
- 23369 CV Tomato Medley "Wild Wonders" 10/12 oz

## **AUTUMN GLORY®**













## STATEMENT REGARDING THE ROMAINE LETTUCE SITUATION FROM UNITED FRESH PRODUCE ASSOCIATION AND OTHER INDUSTRY ASSOCIATIONS



#### THURSDAY, JANUARY 04, 2018 5:37 PM

#### **United Fresh Members:**

We have been working with our association colleagues addressing the foodborne illness outbreak which some have associated with Romaine lettuce. As you may know, the U.S. Centers for Disease Control has not been able to identify any one food that caused this illness. Our associations have prepared the statement below for media, and advise that you may want to use these talking points in your own business.

We are also continuing to work aggressively with both U.S. and Canadian government agencies to bring all resources possible to concluding this issue. We will advise you of significant future developments.

Please pardon receiving this statement from multiple associations. We worked together and want to ensure we are reaching all members of all of our associations.

#### Industrywide Statement in Response to Outbreak

All we have are the facts available to us.

- The U.S. Centers for Disease Control and Prevention has not identified what food likely caused this foodborne illness. No public agency has contacted any Romaine lettuce grower, shipper or processor and requested that they either stop shipping or recall product already in the marketplace.
- Even if this outbreak is actually confirmed to be caused by Romaine lettuce, it's important to recognize this is a highly perishable product with a limited usable shelf life and it's highly unlikely a specific affected lot would still be available for sale or in a home refrigerator with the last U.S. illness being reported on December 8 and the last Canadian illness reported December 12.
- Food safety remains a top priority of leafy greens farmers, shippers and processors and the industry has robust food safety programs in place that incorporate stringent government regulatory oversight.
- Our leading produce industry associations have and will continue to cooperate fully with public health officials investigating this foodborne illness outbreak.
- Anytime we see an outbreak of any foodborne illness, our hearts go out to the victims.

#### Statement By:

United Fresh Produce Association
Produce Marketing Association
Canadian Produce Marketing Association
Western Growers
California Leafy Greens Agreement
Arizona Leafy Greens Agreement







## CONVENTIONAL OUTLOOK





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## FLORIDA STRAWBERRIES



**ALERT!** The early January cold blast (aka "bombogenesis") has brought frigid temperatures, wind, and snow to most of the east coast. In fact, Northern Florida and Georgia have received some snow. The main growing region for Strawberries for this time of year, is Plant City, FL, outside of Tampa. They are experiencing a freeze and **Strawberry** production has screeched to a halt, creating a major gap in the supply chain for 1/3-1/13.

This cold weather and precipitation set back the Florida **Strawberry** crop. The temps are expected to warm up but it will take most of the second week of January to get fruit ready and harvested. Look for extremely tight supplies this week and very firm markets.









## TRUCK (CARRIER) SHORTAGE

**ALERT!** The food industry's challenges with logistics have become even more dramatic during early January.

There are many more loads to cover than trucks and drivers available to get the work done right now. Mandatory ELD (electronic logging devices) regulations went into effect on December 17th, and carriers have until April to become compliant before being shutdown by the government.

Some carriers are closing and others have pulled their trucks out of operation to get the ELD devices installed. The available carriers are charging extremely high rates and are less willing to pick up at multiple locations.

These mandatory ELD's enforce hours of service rules on carriers. Many independent owner operators have not installed them and will not be able to operate until they can get the ELD device on their trucks.

Inbound loads from the west coast are now \$2000-4000 more expensive than this time last year. Additionally, product is taking longer to arrive to the east coast. This is causing produce prices to go higher and occassional out-of-stocks and supply gaps simply due to inbound logistics.



#### **CV PEPPERS**

**Green Peppers** will get much tighter this week out of Florida as the cooler weather sets into the growing areas in Florida. This will definitely slow production and limit supplies. All buyers will need to source from Mexico, causing the pricing to move up. Look for good quality and sizing on all Peppers, but pricing will be much higher.

**Red Peppers** will be in much better supply out of Mexico this upcoming week. Look for good opportunities on all XLG and LG 15 lb. flats. Some growers will have more blocky type bells vs. the La Rouge variety.



#### **CV TOMATOES**

**Tomatoes** will be in better supply this week out of Mexico, however pricing will remain higher due to the lack of supply out of Florida. Rain and cooler weather in Florida has kept harvest crews out of the field for many days, but once the weather turns, they'll be back to harvesting.



#### **CV LETTUCE**

Cooler weather in the Arizona desert, better demand, and higher freight costs will cause **Iceberg**, **Romaine**, and **Leaf Lettuce** prices to increase this week, but there shouldn't be any supply gaps.



#### CV MANDARINS

**ALERT!** A supply gap is expected for the second week of January on Halos brand California **Mandarins.** The company has abruptly finished shipping the **Clementine** variety and will not be able to ship more Halos until their **Tango Mandarin** variety starts for mid-January.

The Sunkist Delite brand **Mandarins** and **Clementines** from Morocco will continue to be available during this time.



#### **CV GRAPES**

We are now shipping all fresh crop Import Grapes from Peru and Chile. There is a wide range of prices with size and variety. The best are "Sweet Globes" on the White Grapes, and "Sweet Celebration" on the Red Grapes.

The spread from the value box of medium-large to the top box is as much as twelve dollars. Prices in between will be determined mainly by size.



#### **CV BLUEBERRIES**

Chilean **Blueberry** vessels have started to arrive as scheduled. We have made the transition to 12/1 pint packs out of Chile. Pricing is promotable and will remain that way for the month of January.

We will also continue to carry the 12/6 oz premium packs from Driscoll's out of Mexico.



#### **CV ASPARAGUS**

**Asparagus** prices will remain higher this week with limited supplies. Peru is trying to get product to the U.S. but arrivals have been delayed following the holiday weeks.

Mexico is expecting to begin their big **Asparagus** deal around the last week of January. Look for markets to remain strong for another few weeks.



#### **CV BROCCOLI**

Cold weather in Georgia has caused growers to finish their **Broccoli** crop much earlier than expected Florida product has been delayed.

Western growers are dealing with a supply gap. Prices will remain high this week, but better supplies are expected in the next few weeks.



### **CV GREEN BEANS**

ALERT! Green Beans will be extremely limited this upcoming week and pricing will jump significantly. This cool weather will have a huge impact on the crop and acreage will be lost.



#### **CV WATERMELONS**

Better **Watermelon** supplies are expected to arrive here in early January out of Guatemala. We will see prices on both full size and minis ease down as more fruit arrives.



#### **CV ONIONS**

There has been little to no change in the **Onion** market over the last couple of months. Demand has been steady, but transportation remains the real problem in most shipping areas.

A slight uptick in pricing is expected as we move further into winter and supplies dwindle. **Jumbo Yellow** and **Colored Onion** prices should be the first to climb, due to their limited supply.



#### **CV POTATOES**

Holiday shipments of **Russet Potatoes** in all shipping areas were very good. The lack of transportation has been the only limiting factor with FOB pricing running much higher than the average pricing for this time of year.

Supplies of storage crop **Yellow Potatoes** remain quite strong compared to **Russets. Yellow** and **Red Potatoes** appear like the logical solution to any ad shortages from the russet potato market.



## **CV SQUASH**

**Zucchini** will be higher priced this week due to the cool weather in Florida. The majority of the volume will still be out of Mexico, but pricing will remain higher.



#### **CV PINEAPPLES**

Now that we are past the holidays, **Pineapple** supplies are arriving in better quantities. There seems to be a little flex in the market, especially on the 8ct, which will be priced aggressively.



### **CV HASS AVOCADOS**

**Hass Avocado** supplies are good and prices are stable. The fruit is trending to the larger sizes, 48's and up. The price between small sizes and the larger is insignificant.



## **CV MANGOS**

The market is gradually firming up as there is less of a glut on the smaller sizes (10ct/12ct) **Mangos**. Prices on these firmed up by a dollar and stronger on the larger sizes.



## **CV APPLES**

We will wind up on the Eastern **Snap Dragon Apple** and begin to offer the **Ruby Frost** variety from New York. **Ruby Frost Apples** are sweet, tart, and crisp - a product of the Cornell University Breeding Program.



### **CV GRAPEFRUIT**

**Ruby** and **Rio Star** variety **Grapefruit** are in peak season from Texas. Flavor is at its sweetest and best now through March.

**Star Ruby Grapefruit** from Florida is also in peak season and tasting very good, but supplies are limited due to weather and light production.

Should **WINTER WEATHER** throw a wrench into your plans....



Customers who

## **CANNOT ACCEPT DELIVERY**





on orders they have placed are asked to please call our 24/7 dispatcher at

717-721-2803



or

888-237-1971



Help us re-route our drivers safely and keep them moving!



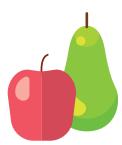
## DIET SEASON MERCHANDISING TIPS

## WHAT IS "DIET SEASON"?

Each year, following overindulgence from the holidays and coinciding with the New Year's resolutions that many people make, fresh produce sales spike during the first 3-4 weeks of January.

## BE PREPARED FOR THE "HOME JUICERS & SMOOTHIE MAKERS"

Many folks will get a new juice extractor or high speed blender for Christmas that they'll be eager to try out in January. The infographic on the next page highlights many items that are commonly used in juice blends and smoothie blends.



## BE PREPARED FOR THE "HEALTHY SNACKERS"

Snacking varieties of citrus, apples, and premium variety apples, plus pears, and all berries sell VERY well at the onset of "Diet Season". Highlight the varieties your staff thinks tastes best to help consumers who are looking to add a little variety to their daily fruit snacking.

## BE PREPARED FOR THE "SALAD BUILDERS"

Packaged salads of all kinds, bulk lettuces, and romaine hearts are big movers during January. In fact, salads like baby greens and baby spinach, sell well even when not on sale during "Diet Season." Consider complementary items that add color and flavor to salads, like grape and other tomato varieties, shredded carrots, colored bell peppers, cucumbers, broccoli, and cauliflower.



# JUICING VS. BLENDING

WHAT'S THE DIFFERENCE?









JUICERS SEPARATE JUICE FROM PULP (INSOLUABLE FIBER)



GREEN JUICES DELIVER
PHYTONUTRIENTS DIRECTLY TO
THE BODY IN LIQUID FORM



#### THE GREEN

KALE, SPINACH, OR OTHER DARK LEAFY GREENS
[3 CUPS]



#### THE VOLUME VEG

CUCUMBER, CELERY, FENNEL, ROMAINE LETTUCE
[2 FIELD CUCUMBERS OR 1 SEEDLESS CUCUMBER,
OR 4 CELERY STALKS OR 1 CELERY HEART]



#### THE CITRUS CLARITY

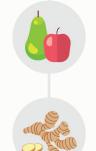
LIME OR LEMON
[1 - MOSTLY PEELED]



#### THE SWEET

APPLE OR PEAR

[2-3 WHOLE APPLES OR PEARS]



## THE ZING

GINGER OR TURMERIC (OPTIONAL)
[THUMB SIZED PIECE]





ENTIRE FRUITS / VEGGIES ARE
BLENDED IN A SMOOTHIE KEEPING NUTDIENTS INTACT

BECAUSE PULP (INSOLUABLE FIBER) IS LEFT IN, THE SMOOTHIE BECOMES THICKER

SMOOTHIES ALLOW FOR EXTRA NUTRIENTS, LIKE PROTEIN - (GREEK YOGURT, POWDERS, ETC.)



[MAKES ABOUT 24-28 OZ]

#### THE LIQUID STARTER

WATER, FRESH JUICE, OR COCONUT WATER
[1 CUP]



#### THE GREEN BOOST

BABY SPINACH, BABY KALE, KALE, OTHER LEAFY GREENS [1 CUP]



#### THE FRUIT

BLUEBERRIES, BLACKBERRIES, STRAWBERRIES, RASPBERRIES, APPLES, PEARS, GRAPES, PINEAPPLES, MANGOS, PEACHES
[2 CUPS FRESH OR FROZEN]



#### THE PROTEIN

GREEK YOGURT, YOGURT, CHIA SEEDS, RAW ALMONDS, FLAX SEEDS [1/2 CUP]



#### THE SMOOTH

BANANA

[1 FROZEN RIPE BANANA OR 1 WHOLE PEELED]



#### THE CHILL

[2 CUPS]





